The Pro Travel Network Compensation Plan

Pro Travel Network’s Compensation Plan is unparalleled. The program features multiple ways to earn money. As a Pro Travel Network Independent Representative, you get:

- **Immediate and Ongoing Bonus Income** – Give your monthly income an immediate boost by qualifying for bonuses and reaping cash rewards.
- **Growth Income** – Earn commissions and bonuses on your personal production as well as on your downline’s sponsorship efforts.
- **Wealth-Building Income** – Receive unlimited income potential! Pro Travel Network provides monthly residual of your entire downline’s production.
- **Free Travel** – All RTs also receive Vacation Rewards Points, which may be redeemed for all types of travel related activities.

PTN Compensation Plan Description

One of Pro Travel Network’s greatest strengths is its Compensation Plan. The Pro Travel Network opportunity has been designed to help you build a business that can produce both immediate income and long-term residual income. As a new representative, you should set a goal to learn the Compensation Plan in detail – because the better you understand it, the better you’ll know how to use it to your advantage.

Pro Travel Network offers representatives two entry positions: **Customer Representative (CR)**, and the optional **Representative Trainer (RT)**. In addition, there are four earned levels – **Representative Manager (RM)**, **Training Director (TD)**, **Regional Training Director (RTD)**, and **National Training Director (NTD)**.

Pro Travel Network’s Compensation Plan offers a simple but powerful incentive for you to work your way into the earned levels – the higher you go, the more income you can earn.
Getting Started

Regardless of which starting position someone chooses, the same enrollment form is used. Those who choose the CR position pay a one-time application and training fee of $19.99. Those choosing the RT position pay a $39.99 enrollment fee and a $29.99 monthly subscription/license fee after the first month. Representatives may sign up using the Independent Representative Agreement online or may submit the paper application. The quickest way to get started is by using the electronic Representative Agreement, which can be completed on your sponsor’s website using a credit card or electronic check. If a paper Representative Agreement is completed, it should be sent directly to Pro Travel Network by mail, with personal check or money order, or faxed with appropriate payment information and signatures.

CR license
The Customer Representative position provides a limited direct marketing opportunity to those interested in marketing the Pro Travel Network Independent Travel Agent Training Program (ITAP). Pro Travel Network will pay $90 for referring three (3) individuals who purchase the Training Program and become Travel Agents with Pro Travel Network. In fact, Pro Travel Network will pay the $90 Bonus for every three (3) Travel Agent Programs sold.

RT license
The optional Representative Trainer starting position is designed for those interested in building an additional income and growing an organization with Pro Travel Network. To provide the RT with all the marketing tools they will need and to reward them financially for their efforts, Pro Travel Network has provided a tremendous number of tools and support services for the RT, and has created the most lucrative compensation plan to reward their efforts.

Highlights of the RT position:
- Business Builder Website with Online Marketing System
- Real-time Organization Tracking
- Full Real-time Accounting
- Fast Start Bonuses
- Leadership Power Bonuses
- Vacation Rewards Points
- Residual Income Plan – Matrix, including Matching Bonuses
- Rank Advancement

Getting Qualified
In order to earn income, all Pro Travel Network representatives MUST acquire customers. To qualify for their respective level, and to be eligible to receive any
downline income, Pro Travel Network representatives must acquire at least one (1) customer by selling one Independent Travel Agent Training Program (ITAP).

- **Earned Levels**
  As representatives begin to advance through Pro Travel Network’s levels, additional qualifications must be met. Only RTs may advance in rank and earn income by growing an organization.

1) **Regional Manager**
To qualify for the first achievement level, – **Representative Manager (RM)** – you must be a “qualified” Representative Trainer (RT) by making at least one (1) personal Travel Agent Program Sale, AND you must recruit 2 “qualified” RTs. You should set a goal to reach **RM** within your first 30 days.

2) **Training Director**
To earn the level of **Training Director (TD)**, a RT must have a minimum of six (6) personal Independent Travel Agent Program (ITAP) sales, and also must have at least three RM legs. In other words, you must have at least three (3) directly sponsored **RTs**, and either they or someone in their downline organizations have reached the level of **RM**. Set a goal to achieve **TD** level in 60 days.

3) **Regional Training Director**
To reach the level of **Regional Training Director (RTD)** – a RT must have twelve (12) personal ITAP sales, and must have at least one RT achieve the level of **TD** anywhere in each of four (4) separate legs of your organization.

4) **National Training Director**
And to reach Pro Travel Network’s highest level – **National Training Director (NTD)** – a RTD must have fifteen (15) personal ITAP sales, and must have at least one person achieve the level of **RTD**, anywhere in each of five separate legs of your organization.
COMPENSATION PROGRAMS
Pro Travel Network’s lucrative compensation plan allows its representatives the opportunity to earn money several ways through direct and indirect sales of Pro Travel Network’s Independent Travel Agent Program (ITAP). Pro Travel Network representatives can also earn Vacation Rewards Points which can be converted into discounted and/or free travel. RTs can also earn residual income via the company wide Matrix. In addition, Pro Travel Network may add special promotional bonus opportunities from time to time.

Direct Commissions
Customer Representatives (CR) will receive $90 for every three Independent Travel Agent Program sales. There are no restrictions on the number of new Independent Travel Agents you can refer to Pro Travel Network, thereby making your ability to earn income unlimited.

RTs, will receive $30 for every personal ITAP sale. After reaching the RM position, you are then eligible for Indirect Commissions and Bonuses based on the ITAP sales made you and your downline organization.

Indirect Commissions
After achieving the RM level, you will also receive Infinity Bonuses for sales that are produced by you and your organization. Infinity Bonuses, between $25 and $125, are paid for all ITAP sales made by you and any downline Independent Representatives in your “openline” organization, based on your rank, through a series of generations. Generations are based on your current rank and the rank of those representatives in your downline. Indirect commissions are also earned as a result of the production of your team within the Matrix.

• INFINITY BONUSES
Pro Travel Network pays you Infinity Bonuses “generationally” on all new Independent Travel Agent Program sales made through infinite levels of your organization. These Infinity Bonuses are calculated real-time as they are posted in the system. You will also earn additional Infinity Bonuses as you reach higher achievement levels, as follows:
### GENERATIONAL INFINITY BONUS PLAN

<table>
<thead>
<tr>
<th>Bonus Schedule</th>
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<tbody>
<tr>
<td>RM $55</td>
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### Generational Team Bonuses

<table>
<thead>
<tr>
<th>Open Line RM = $25</th>
<th>Open Line TD = $55</th>
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</thead>
<tbody>
<tr>
<td>2nd TD = $25</td>
<td>2nd RTD = $30</td>
</tr>
<tr>
<td>3rd TD = $15</td>
<td>2nd NTD = $20</td>
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RT- earns $30 for each personally sold Independent Travel Agent Program.

RM- earns $25 ($55 total possible) for each Independent Travel Agent Program sale made throughout his “openline” organization. Openline means down through the organization until you have another RM.

TD- earns an additional $55 ($110 total possible) for each ITAP sale made throughout his “openline” organization. In addition, the Company will pay two additional generations of TD.

RTD- earns an additional $30 ($140 total possible) for each ITAP sale throughout his “openline” organization. In addition, the Company will pay one additional generation of RTD.

NTD- earns an additional $20 ($160 total possible) for each ITAP sale made throughout his “openline” organization.

**Remain Active:** In order to earn any Infinity Bonuses or Matrix commissions, all RMs/TDs/RTDs must remain “active” by selling at least one (1) ITAP every 90 days. In addition, TDs/RTDs must remain “active” by producing at least one “openline” RM every 90 days. Any forfeited commissions generated during any period of “inactivity” will be deemed forfeited. Activity requirements do not apply to the NTD rank.

- **The “Matrix”**
  We based our powerful plan on a simple yet ingenious 2x10 Matrix. All RTS company-wide are immediately given a tracking center within the 2x10 “Forced” Matrix. “Forced” Matrix means that each tracking center can only have two tracking centers directly below it, one left and one right, forcing the next available RT down below to the next level. This happens through 10 levels. All additional tracking centers are forced down to the next level and placed in the next available slot (top to bottom, left to right) allowing for spillover on other existing tracking centers.
centers. You must be a “qualified” RT by selling at least one ITAP, and you must recruit at least two RTs and help them become “qualified” in order to earn income from your Matrix.

Due to the “forcing” nature of the 2x10 Matrix, it repeatedly produces spillover, allowing you to literally earn income from production outside of your own organization. You earn income on everyone in your Matrix each and every month. You will earn income every month as your Matrix builds. Maximum payout is $4,400/month.

Example #1: The next RT recruited by you would be automatically placed in the first available slot. This happens from top to bottom, then left to right. Any RT who happens to be above will also earn on the production generated from the new RT. You will begin to earn $.50 per month on this new RT as he falls on your 2nd level.

Example #2: John recruits a new RT, who is automatically placed in the next available slot of John’s Matrix. You will begin to earn $1.00/month as this new RT will fall on your 4th level. John will also earn $1.00 as his newly sponsored RT falls on his 3rd level.

Matrix Matching Bonus
For those who really want to take full advantage of the powerful Matrix compensation plan, Pro Travel Network pays out a Matching Bonus to all “Matrix qualified”, current and active Representative Managers(RM) and Training Directors(TD, RTD, NTD). This Bonus is paid as a percentage of each personally sponsored RT’s actual earned personal Matrix pay. RMs will earn a 50% Match, TDs a 75% Match, and those holding the rank of RTD or NTD earn 100% Matching Bonuses. By utilizing this powerful component of the Matrix Compensation plan, your income potential becomes unlimited. For example: Mike is a Manager and sponsored John, and John is earning $1000 per month in personal Matrix pay. Mike would get a $500 Matching Bonus. There is no limit to the number of RTs you can sponsor, so there is no limit to the number of people on whom you could be earning the matching Bonus.
**Remain Active:** In order to earn any Infinity Bonuses or Matrix commissions, all RMs/TDs/RTDs must remain “active” by selling at least one (1) ITAP every 90 days. In addition, TDs/RTDs must remain “active” by producing at least one “openline” RM every 90 days. Any forfeited commissions generated during any period of “inactivity” will be deemed forfeited. Activity requirements do not apply to the NTD rank.

- **VACATION REWARDS POINTS**
  RTs also earn Vacation Rewards Points. These points are rewarded as additional bonuses as RTs grow their organizations, and are paid on all ITAP sales that occur within an organization based on income earned. Vacation Points can be used for any travel that can be booked through Pro Travel Network. One (1) point has the Travel Reward Value of $1, although these points are not transferable and have no actual cash value. RTs must be current and active** at the time of redemption of Vacation Rewards Points. Minimum redemption value 50 points.

- **PAY SCHEDULE**
  All earned income will be paid to Independent Representatives weekly on each Friday. All sales received by midnight PST each Sunday night will be processed and checks mailed on the upcoming Friday. All “paid” sales will be eligible for payout. Monthly Matrix commissions will be calculated and paid on the 2nd Friday of each month to all current and active “Matrix Qualified” RTs. Pro Travel Network reserves the right to “chargeback” any commission or bonus paid in the event of any returned check, cancelled ITAP sale, or fraudulent ITAP sale. All checks will be assessed a nominal $3.00 administrative fee to offset processing costs.

- **RENEWALS**
  All representatives must renew their distributorship annually. The CR renewal is $19.99, and is due each year on each representative’s anniversary date. All current RTs have no renewal as their fees are due monthly.

*This Compensation Plan Description was designed as a guide to assist you as you build your personal Pro Travel Network business. By familiarizing yourself with the above document, you are well on your way to achieving each of Pro Travel Network’s earned levels, while reaping the many benefits of Pro Travel Network's lucrative Compensation Plan.*